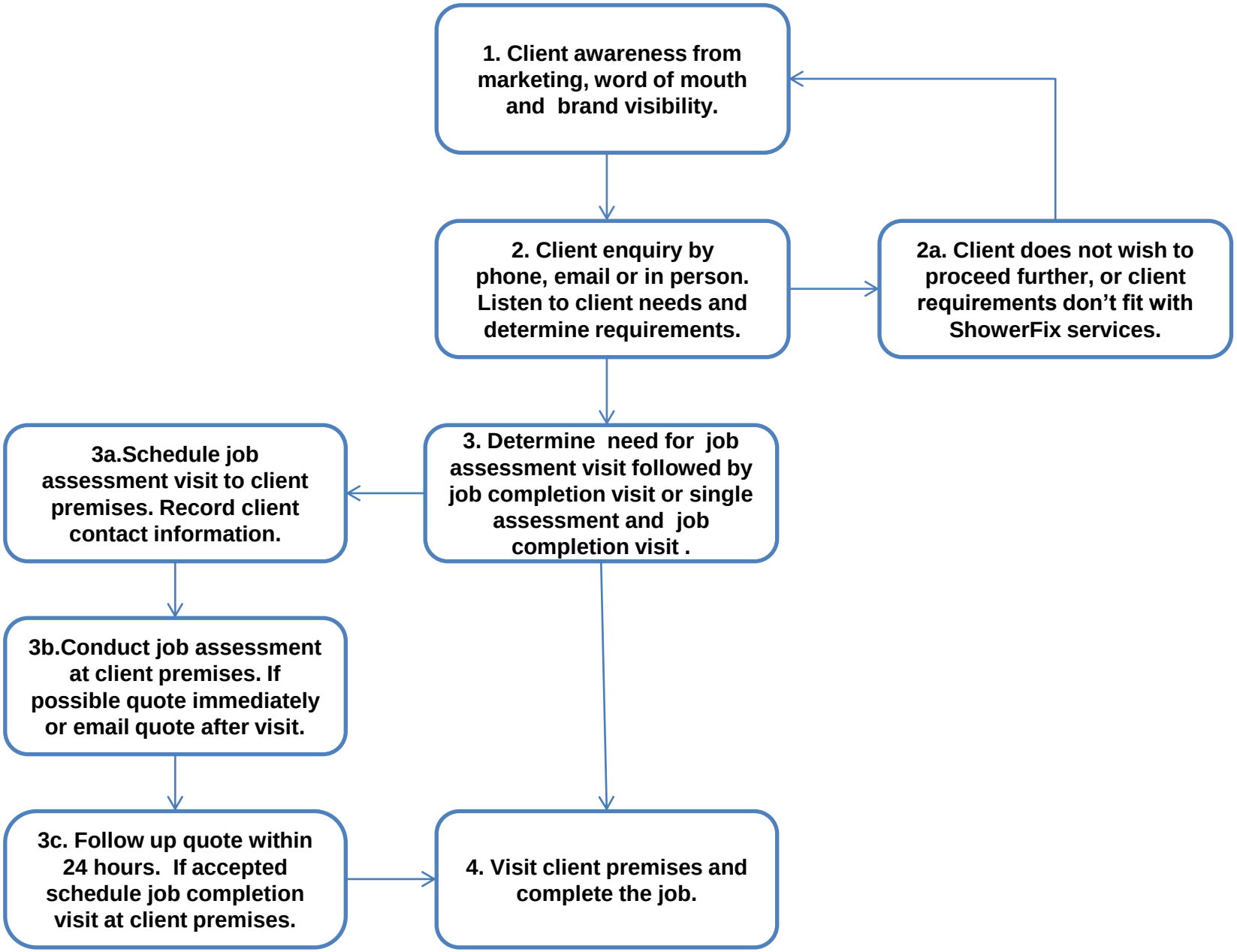
1. Client awareness from marketing, word of mouth and brand visibility.
2. Client enquiry by phone, email or in person. Listen to client needs and determine requirements.
2a. Client does not wish to proceed further, or client requirements don't fit with ShowerFix services.
3. Determine need for job assessment visit followed by job completion visit or single assessment and job completion visit .
3a.Schedule job assessment visit to client premises. Record client contact information.
3b.Conduct job assessment at client premises. If possible quote immediately or email quote after visit.
3c. Follow up quote within 24 hours. If accepted schedule job completion visit at client premises.
4. Visit client premises and complete the job.